

Remember the log kit your purchase has to be installed Do not forget the labor and time factor

Cost is obviously the number one question we field and in all honesty we get a lot of negative feedback because we do not actively publish costs. Lots of log kit companies publish costs for certain models or packages. The material component of any building is pretty easy to calculate. In our industry we all purchase timber. Timber is a commodity generally priced by the board foot. We all basically pay the same price per board foot.

Let's try this: A cabin is made up of materials and labor. Pretty simple. So let's say 2 cabins of the same configuration each have 250,000 board feet of timber in them. The material costs i.e. cabin material kit cost will be essentially the same for the raw timber.

The log Kit

Cabin kit 1 costs \$35,000 takes your contractor 800 labor hours to install, requires exceptional log building experience and costs \$48,000 in labor cost to assemble.

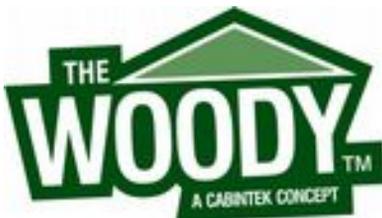
Cabin kit 2 costs \$40,000 requires no special skills, simple tools and takes you 250 labor hours to install with a labor cost of \$7,500 to install.

Why so much less labor? Because the high skill level is not required with **The Woody Log Building System** and much of the work can be done by "do it yourselfers" to save even more on labor. This actual log kit package cost is a little more but the labor is significantly less thus the total cost is less.

Cabin 2 is a **Woody cabin** designed to be easily assembled by regular folks with minimal skills, no lifting equipment and no specialized tools required and in less time than anything on the market. We can guarantee the outcome of the finished log work because you will not have to make any log cuts, special accommodations to fit logs together or run to the lumber store for not included parts. Everything is included in our log "shell". Each log is precision cut to fit to the mating part.

The other building material required (we call it Phase 2)

Many kit suppliers include the other building material in their kits. Windows, doors, floor structures, roofing, framing, pine boards insulation and the like-We call this in our world the Phase 2 "Dry In" materials. Much of this material is also made from timber. The fact is that with the advent of the box lumber stores like Home Depot, Lowes, Menards you can purchase lumber and building materials for the same basic cost as large builders or suppliers. When you pull back the curtain there is very little margin in me selling you the building supplies required to complete your cabin. When you purchase a cabin from Cabintek you are supplied with a building materials "Take Off" sheet specific to your Woody cabin. Use this list to easily *shop* the general building materials required for your project. Many of our clients once they *shop* opt to have us supply the other materials to "dry In" the cabin. Sometimes they want the confidence that all materials will be on site eliminating the need for countless trips to the lumber yard. Unlike most cabin kit supplies this is not a profit center for us but a convenience to you. **For you to optimize your cabin cost you must account for and understand the labor component of getting your cabin erected.**



Hidden costs continued:

And we are not done yet with the hidden cost issues

Maintenance

You need to consider the long term maintenance issue with your cabin. No one wants to discuss the maintenance of their product. Unlike many in the industry we started in the log business involved in a lot of maintenance of existing log buildings. The biggest problem with log buildings is understanding what water can do to logs. We must not allow water to lay in crevices, cracks or migrate into log joints. If this happens you can be sure of significant repair costs 10-15 years down the road. We have gained the experience of how others have goofed up with their design because we have repaired many *Big Time* cabin kit suppliers product. The biggest culprit is inadequate flashing. We include all window, door and foundation flashing in rigid pre-finished steel. Proper flashing is the life blood of a cabin and will test the rigors of time. We do not rely on the local installer to properly bend and place flashing. Properly designed and built log cabins can last for 100's of years. Our basic design is not hostage to butt and pass corners that harbor moisture and can rot in a few short years. Our log wall parts are designed to self flash at the joints. Our log patent pending settling system applies constant down pressure to our kiln dried logs keeping the cabin air tight around the clock.



The Electrician

The Woody Log Building System also accounts for the electrical work that is needed in the walls and ceilings. Our logs are pre-drilled and boxes are pre-cut for the installation of electrical outlets and switches according to building code and convenience as required. The electrician does not have to be on the project until the cabin is "dried in". Electricians who have worked on Woody cabin projects compliment us on our concern for their duties. Wiring a Woody can be less expensive than wiring a normal stick frame home and can even be done by a novice.

You still want costs right?

Contact us and we will get to you a current budget guide that breaks down cost starting from the foundation to the cabinet installation costs for the model of your choice. The guide will show you how much outside labor should cost. Calculate how much you save if you are a do it yourselfer. **You will want the total cost of a "move in ready" cabin-We will get that for you**

Remember the labor cost is the untold story!

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